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ADVISORY | PROCUREMENT | EXECUTION



PROCUREMENT BRIEF / SOUTHEAST ASIA & CHINA

IT procurement & vendor due diligence.

A defined technical review of the documents and responsibilities behind an infrastructure offer. Scope is agreed around the owner's decision and available evidence.

INPUTS

Start with one infrastructure offer, the referenced bill of materials, delivery and support terms, the installation location and decision deadline.

What a document-led review can examine

- Configuration: itemised models, quantities, options, licences, exclusions and substitution rules.
- Scope: who supplies, ships, clears, unloads, installs, tests and supports the package.
- Delivery: the start trigger, endpoint, dependencies and relationship to site readiness.
- Acceptance: test criteria, records, witnesses and the person authorised to accept the work.
- Support: service entity, site coverage, warranty start, response clocks and repair logistics.

What the owner receives

- A source-linked issue register and responsibility map.
- A prioritised clarification list for the supplier.
- A short decision memo with open questions and review limits.

A documented statement records what the supplier says. It does not, by itself, prove authenticity, availability or future performance.

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PROCUREMENT BRIEF / DEFINE THE BOUNDARIES

More access needs a separate arrangement.

Some checks require direct confirmation, inspection, specialist qualifications or an agreed external adviser. They are not implied by a document review.

Specialist or additional access

• Product authenticity and serial/source confirmation with the relevant manufacturer.

• Factory or site inspections, physical capability checks and test witnessing.

• Financial, ownership, sanctions or other legal/compliance due diligence.

• Engineering studies, utility confirmations and formal certification.

Cross-border interfaces

• Allocate freight, import clearance, unloading and local enabling works.

• Record who handles returns, replacement parts and travel costs.

• Coordinate customs and contract questions with the appropriate qualified advisers.

• Identify each needed confirmation, its owner and the evidence required.

Independence and commercial scope

The engagement identifies the client and mandate. Relevant supplier relationships, referrals or other compensation must be disclosed before work starts. Sourcing or vendor-side work is separately identified; conflicts that cannot be managed are excluded or declined.

BEFORE PAID WORK

A written proposal establishes the question, inputs, outputs, exclusions, fee and delivery date. This technical review does not certify a supplier, guarantee delivery or replace legal advice.

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Regional focus: Southeast Asia and the China supply corridor.